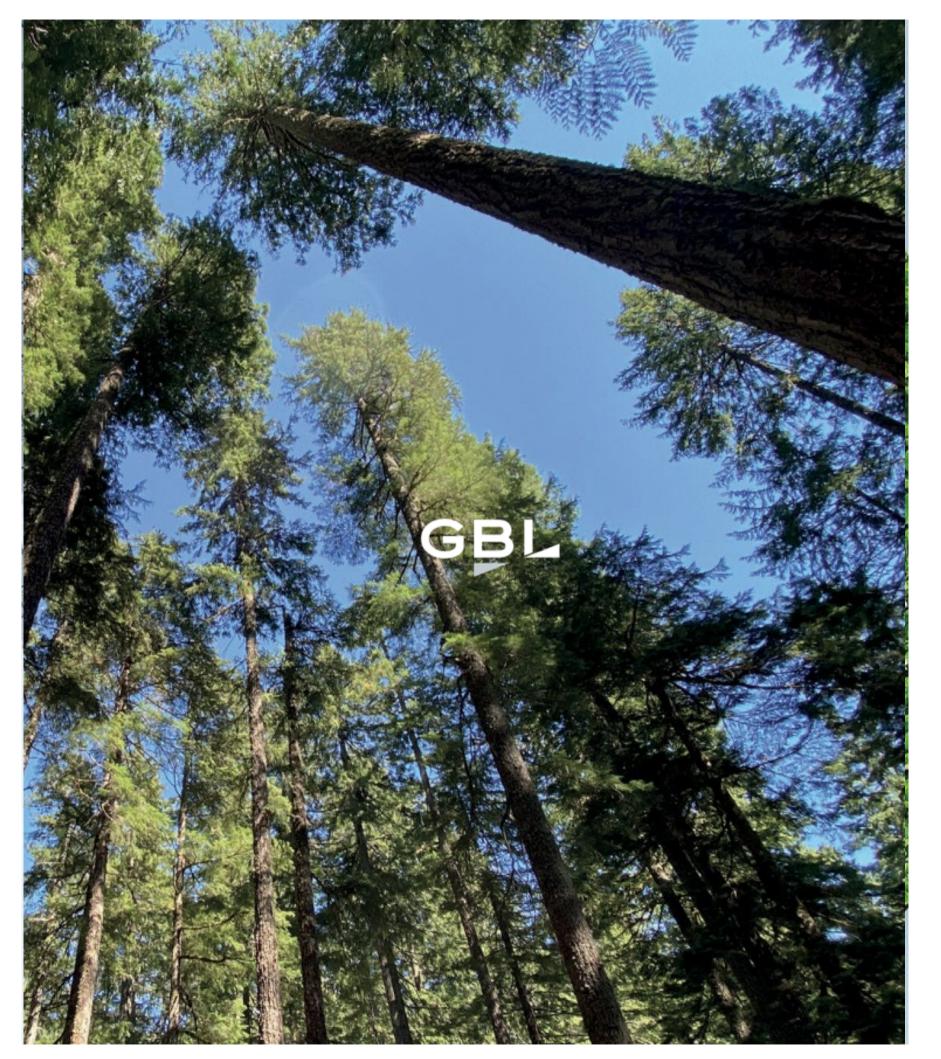
Delivering meaningful growth



# 2023 Ordinary General Shareholders' Meeting

May 4, 2023



## Agenda

- 1. Performance & strategy
- 2. ESG
- 3. Financial update
- 4. Summary & outlook



## 1. Performance & strategy



## 2022: successful strategy execution and solid balance sheet in a challenging environment



#### Portfolio management

- Disposals of certain listed assets
- Acquisitions of quality
   private assets and
   successful onboardings
- Ongoing development of
   Sienna Investment Managers as
   a third-party asset manager

Sound balance sheet management

Enhanced shareholder returns through share buybacks and dividends

ESG recognition

### Dynamic asset rotation and a solid balance sheet

€4.5bn of asset rotation<sup>(1)(2)</sup>

€3.8bn of liquidity at year end







<sup>(1)</sup> Excluding share buybacks

<sup>(2)</sup> May include other assets; examples may be non exhaustive

<sup>(3)</sup> Includes Holcim prepaid forward sales

### Acquisitions of resilient and fast-growing healthcare platforms

## Sancptis

Europe's second largest ophthalmology services provider, with clinics across Germany and **Switzerland** 

€728m

equity investment for a 89.4% stake



Europe's leading provider of advanced diagnostics and outpatient services

€1bn

equity investment for a 100.0% stake(1)

Developing ahead of plan since acquisition

+ 56% + 26%

Sanoptis 2022 sales

Affidea 2022 sales

GBL's ambition:

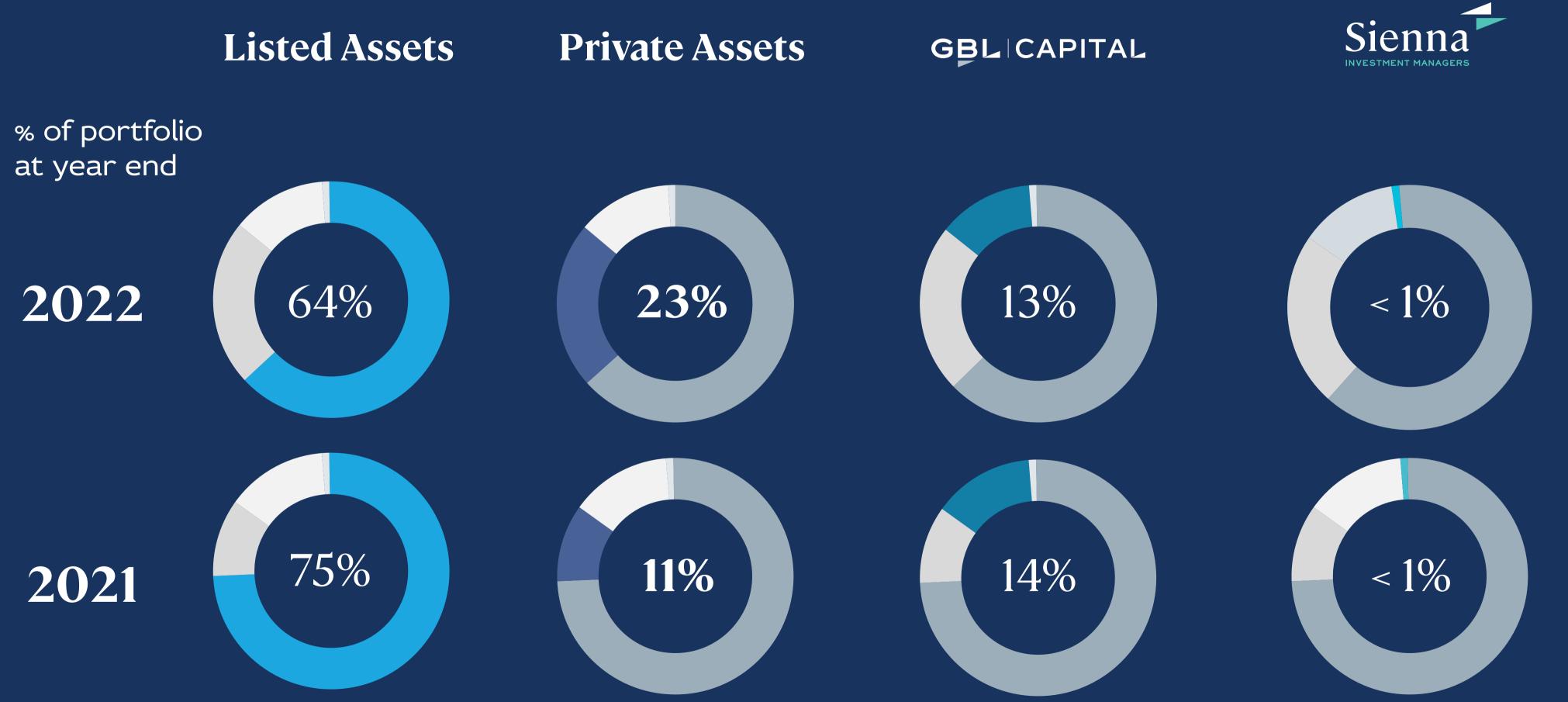
to pursue organic growth and acquisitions in new, attractive European markets



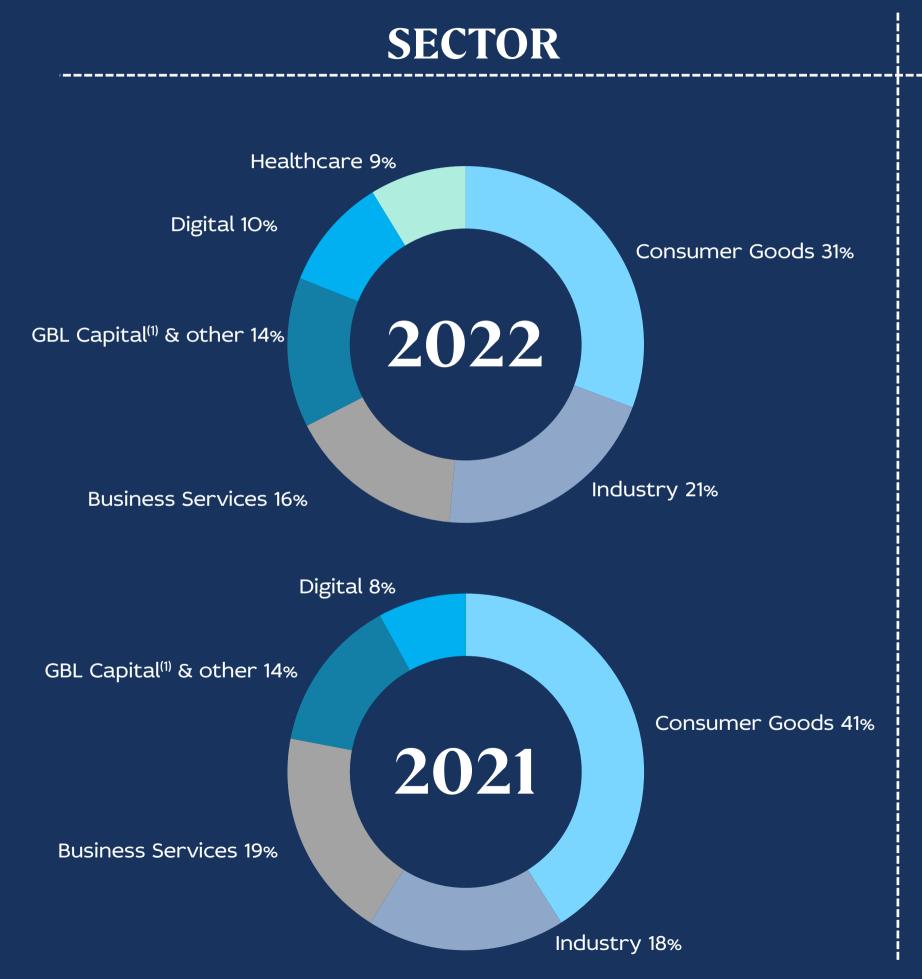
### A full-fledged asset manager, with ~€30bn in AuM



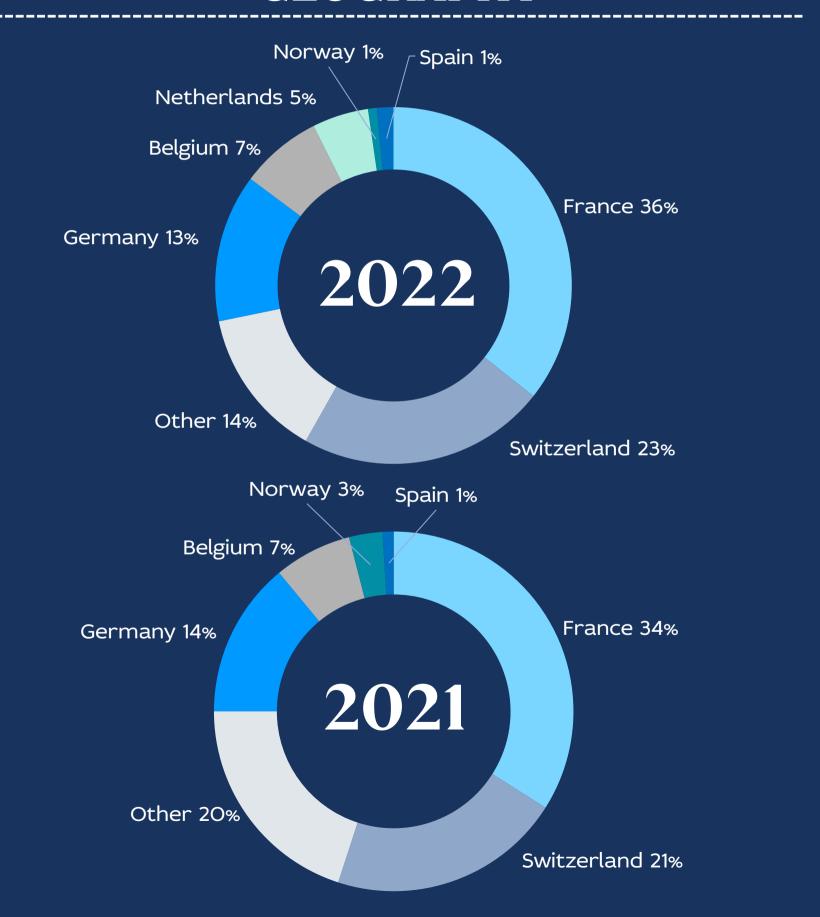
## Transition toward resilient and fast-growing private assets



## Highly-diversified portfolio



#### **GEOGRAPHY**



## Solid operational performance for sales and EBITDA

**GBL** portfolio

+ 15%(1)

+ 10%<sup>(1)</sup> organic sales growth



**Listed Assets** 

+11%

+8% organic sales growth

Notably with record double-digit growth at Pernod Ricard and double-digit growth at Imerys

+12% EBITDA growth



**Consolidated Private Assets** 

+ 26%

+15% organic sales growth

Double-digit growth for all companies

+ 27% EBITDA growth

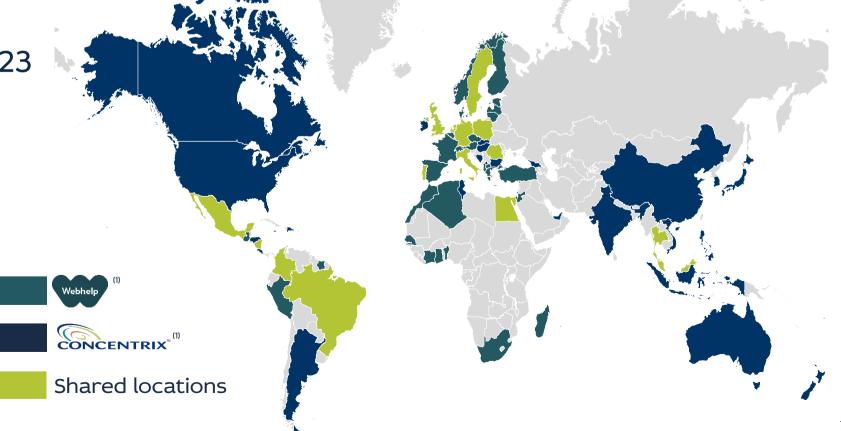
Strong pricing power and volumes driving organic growth

## Webhelp & Concentrix: creating a global leader

The two groups have entered into an agreement which:



is expected to close by the end of 2023



## Webhelp & Concentrix: demonstrating GBL's ability to create value for its private assets



Deal price:

1.8X MolC

€0.7bn
economic gain

Under the terms of this deal, GBL will:

- be paid in Concentrix shares
- receive earn-out shares
- get a seller note for:
  - 12.9% of Concentrix's outstanding common stock
  - earn-out shares that could give access to additional capital to the combined entity if certain thresholds are reached
  - \$500m in cash on the second anniversary of the closing
- extinguish its debt towards Webhelp's minority shareholders, valued at €1.8bn<sup>(1)</sup>
- have representation on the new group's Board of Directors

In just over 3 years (half of which were Covid-19 years), GBL has proven its ability to:

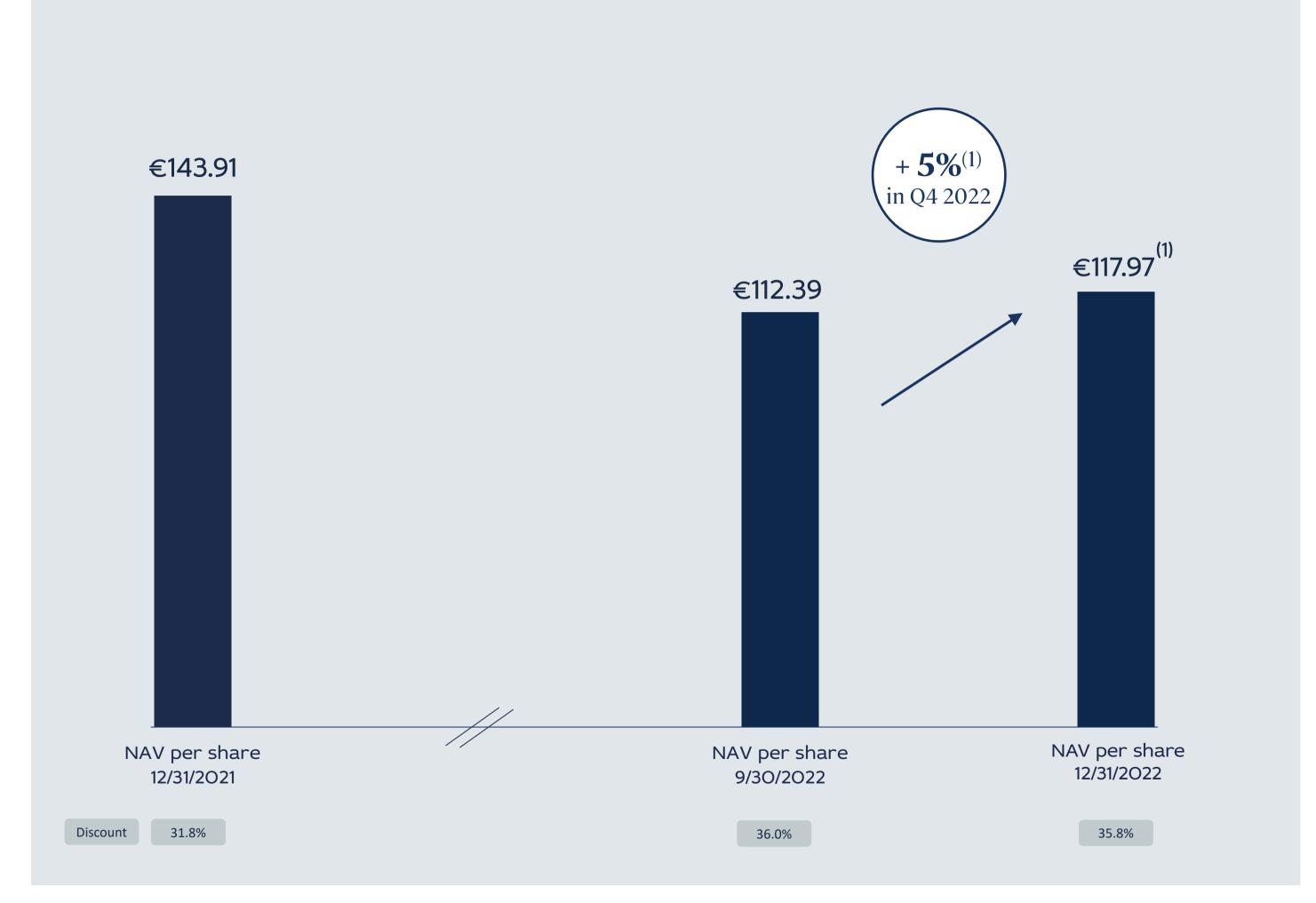
- invest in solid, fast-growing private platforms well positioned to participate in sector consolidation
- assist its portfolio companies to attain leadership
- actively rotate the portfolio

## GBL

## NAV per share evolution

After a challenging start to 2022, positive evolution in Q4, with:

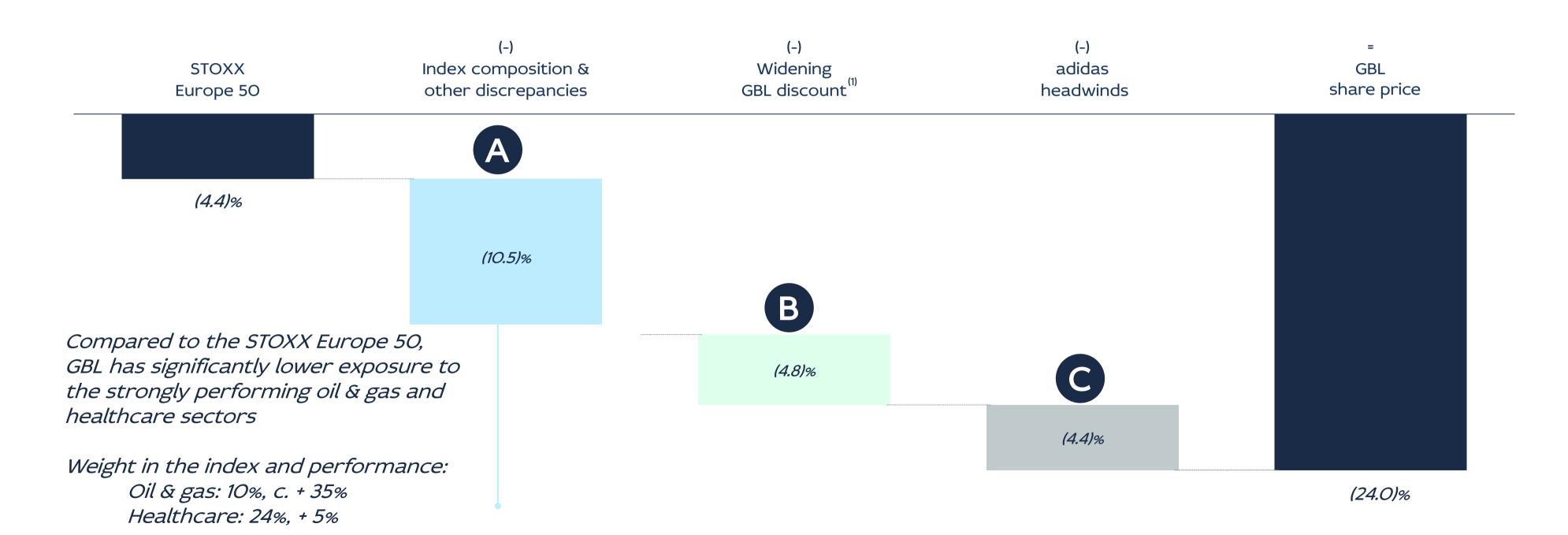
- NAV per share up + 5%<sup>(1)</sup>
- continued positive contributions from private assets
- decrease in net debt



<sup>(1)</sup> Pro forma for the cancellation of 6.3m treasury shares approved at GBL's Extraordinary General Meeting on May 4, 2023

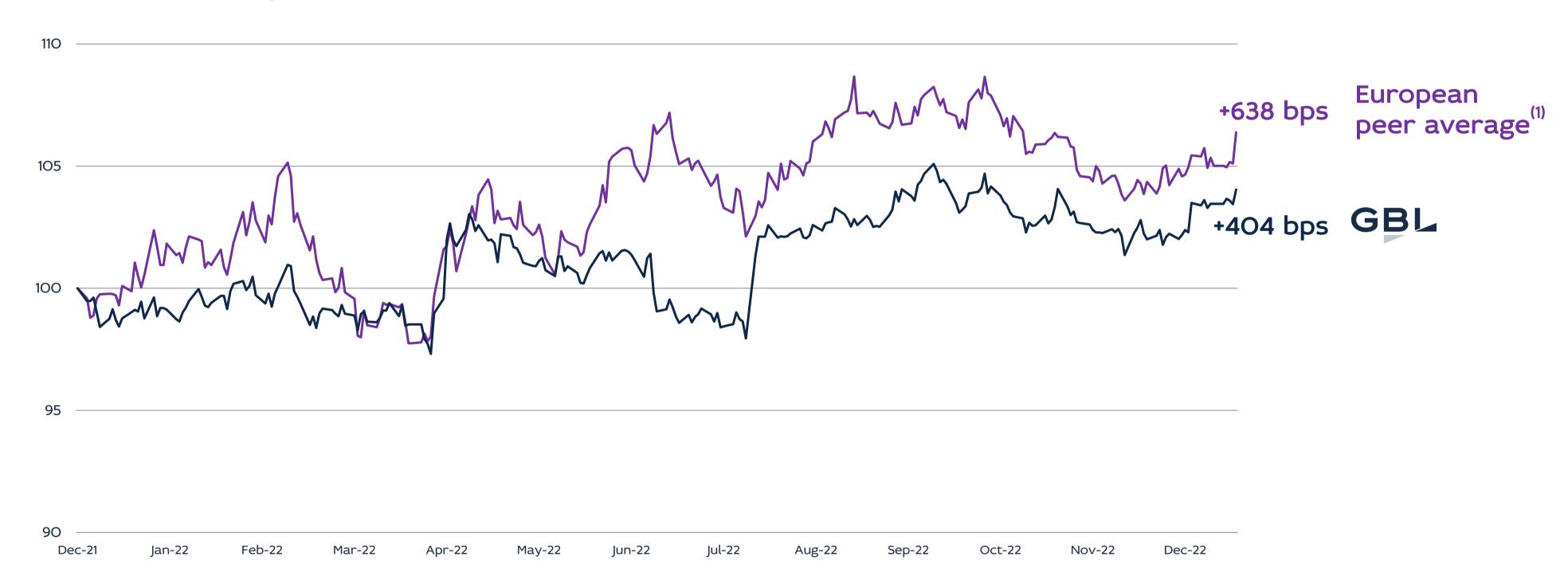
## GBL's share price performance: external and internal factors

2022 underperformance relative to the market can be explained by (A) an unfavorable reference index composition, (B) a generalized widening of holding discounts and (C) particular challenges, primarily from a single participation



## GBL's discount resisted relatively well compared to other European holdings

Evolution of the holding discount



(1) Includes five major European investment holding companies

### Delivering attractive shareholder returns

Share buybacks €643m



FY 2022 dividend

**€2.75**<sup>(1)</sup>

per share, in line with prior year

3.7%<sup>(2)</sup>

yield

Total shareholder returns

> €1bn

for FY 2022

Share cancellations

6.3m<sup>(3)</sup>

<sup>(1)</sup> Subject to approval of GBL's Ordinary General Meeting on May 4, 2023

<sup>(2)</sup> Based on the share price of €74.58 as at December 31, 2022

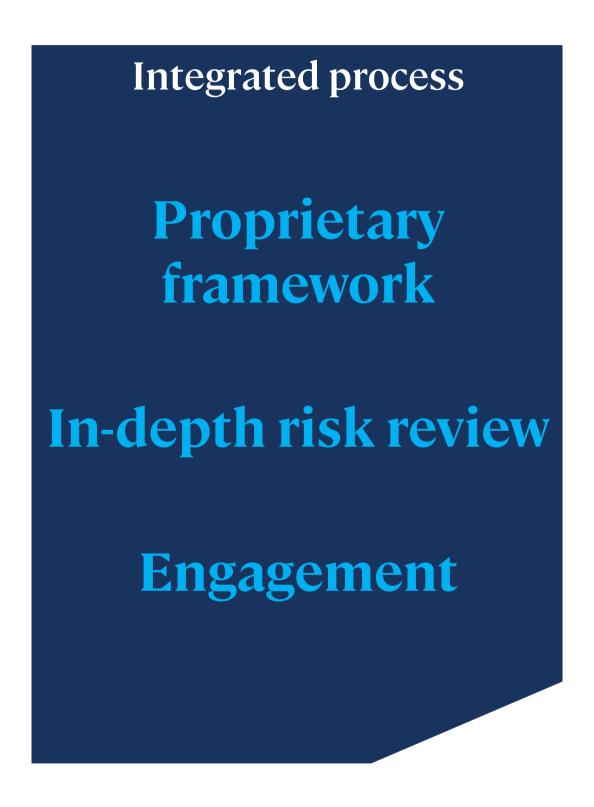
<sup>(3)</sup> Approved at GBL's Extraordinary General Meeting on May 4, 2023

## 2. ESG



## ESG: using our influence meaningfully





Measurable progress

Climate, diversity, governance, transparency

#### ESG recognition

S&P Global Ratings (82/100)<sup>(1)</sup>
Moody's (CIS-1, Positive)<sup>(2)</sup>
Sustainalytics (9.4, Negligible risk)<sup>(3)</sup>
CDP (A-, Leadership)<sup>(4)</sup>

<sup>(1)</sup> S&P Global Ratings ESG Evaluation consolidated score at 82/100 with ESG profile assessed at 75/100 and "Strong" opinion on GBL's preparedness to face ESG issues (+7 points); scale: 0 (worst) to 100 (best), May 2022

<sup>(2)</sup> Credit Impact Score ("CIS") scale from 1 "Positive" to 5 "Very Highly Negative", November 2022

<sup>(3)</sup> Sustainalytics ESG rating scale from [0-10] "Negligible risk" to [40+] "Severe risk"

<sup>(4)</sup> CDP scale: F (not disclosing) to A (leadership)

### Acting today for a better tomorrow

GBLACT

2022

€2 million supporting 40 projects, mainly in Belgium

## Education Health Environment









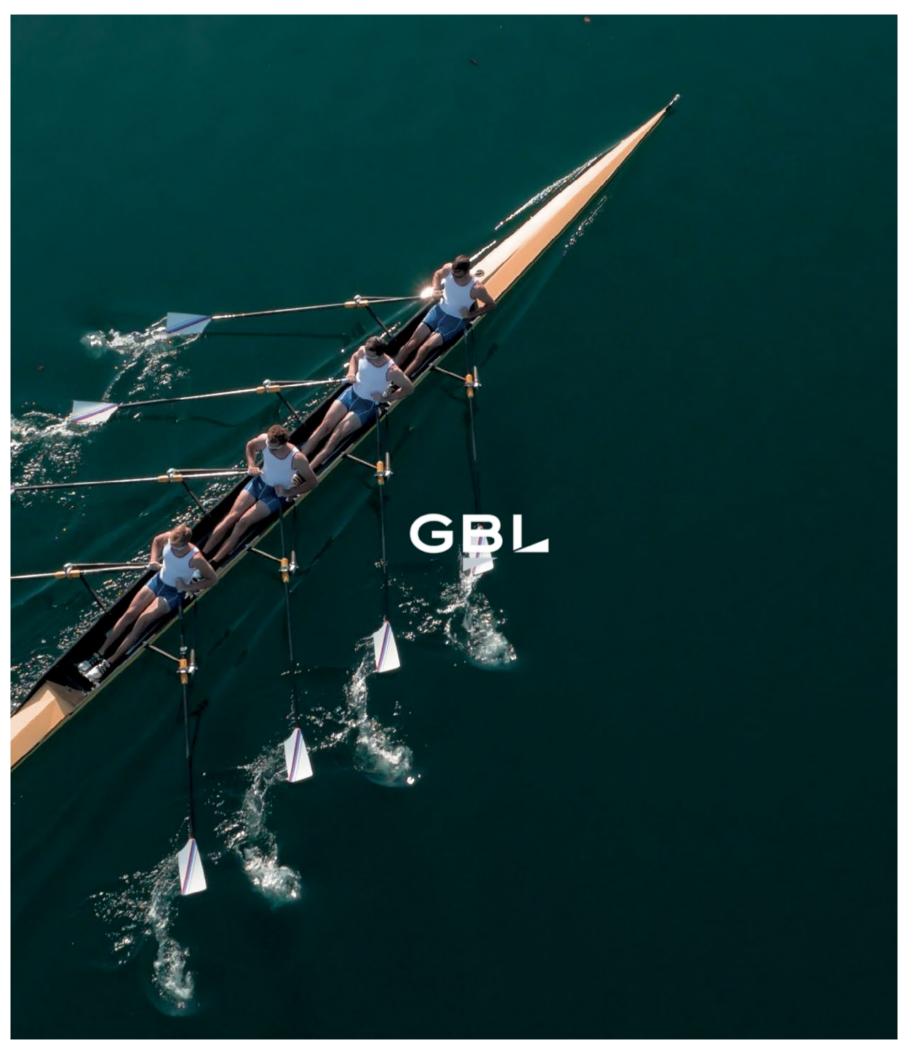






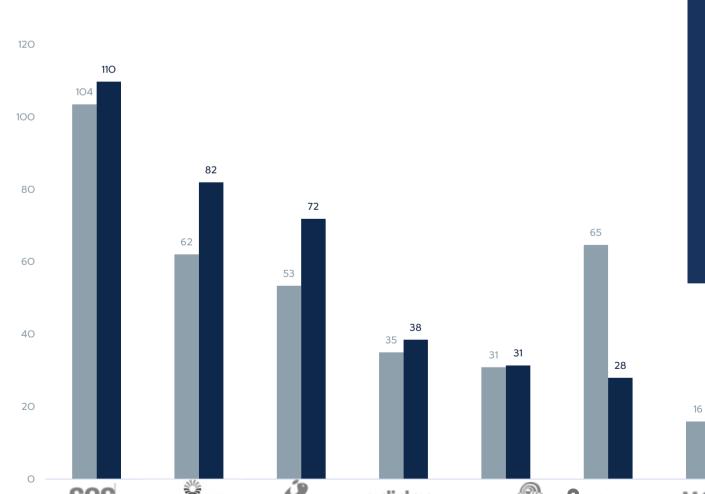


## 3. Financial update



### Financial highlights

Net dividends from listed assets, reimbursements from withholding taxes and other



#### Cash earnings 2022

- Higher dividends (+ €13m), but
- quasi-absence of reimbursements from withholding taxes; and
- lower contribution from GBL Capital interest income
- Cash earnings: from €474m in 2021 to €416m in 2022

#### Consolidated net result 2022

- Positive mark-to-market (derivative components associated with exchangeable and convertible bonds)
- Increase in Webhelp's NAV, leading to a change in debt toward Webhelp minority shareholders for €(414)m
- Changes in fair value of GBL Capital and Sienna Investment Managers
- Consolidated result: from €279m in 2021 to €(585)m in 2022

## Active balance sheet management and sound financial position

Undrawn credit lines increased by €300m to €2.45bn

Institutional 7-year bond €500m

oversubscribed close to 3.3x

Placement of bonds exchangeable into shares of



Strong liquidity profile €3.8bn

at year-end 2022

Loan To Value
10.9%<sup>(1)</sup>

at year-end 2022

enabling GBL to quickly seize attractive investment opportunities

remaining below the group's 25% maximum threshold

## 4. Summary & outlook



## Major achievements

#### 2022 achievements in a challenging environment

Strong performance of the portfolio, and in particular, of private assets

Sales + 15% (1)

Sales for private assets

+ 26%(2)

Portfolio rotation

€4.5bn<sup>(3)</sup>

Shareholder returns

> €1.0bn<sup>(4)</sup>

Healthy balance sheet

10.9%<sup>(5)</sup>

€3.8bn liquidity profile

(5) Pro forma Holcim prepaid forward sales. Reported LTV is 13.5%

<sup>(1)</sup> Weighted average based on the portfolio as of December 31, 2022 and excluding GBL Capital and Sienna Investment Managers

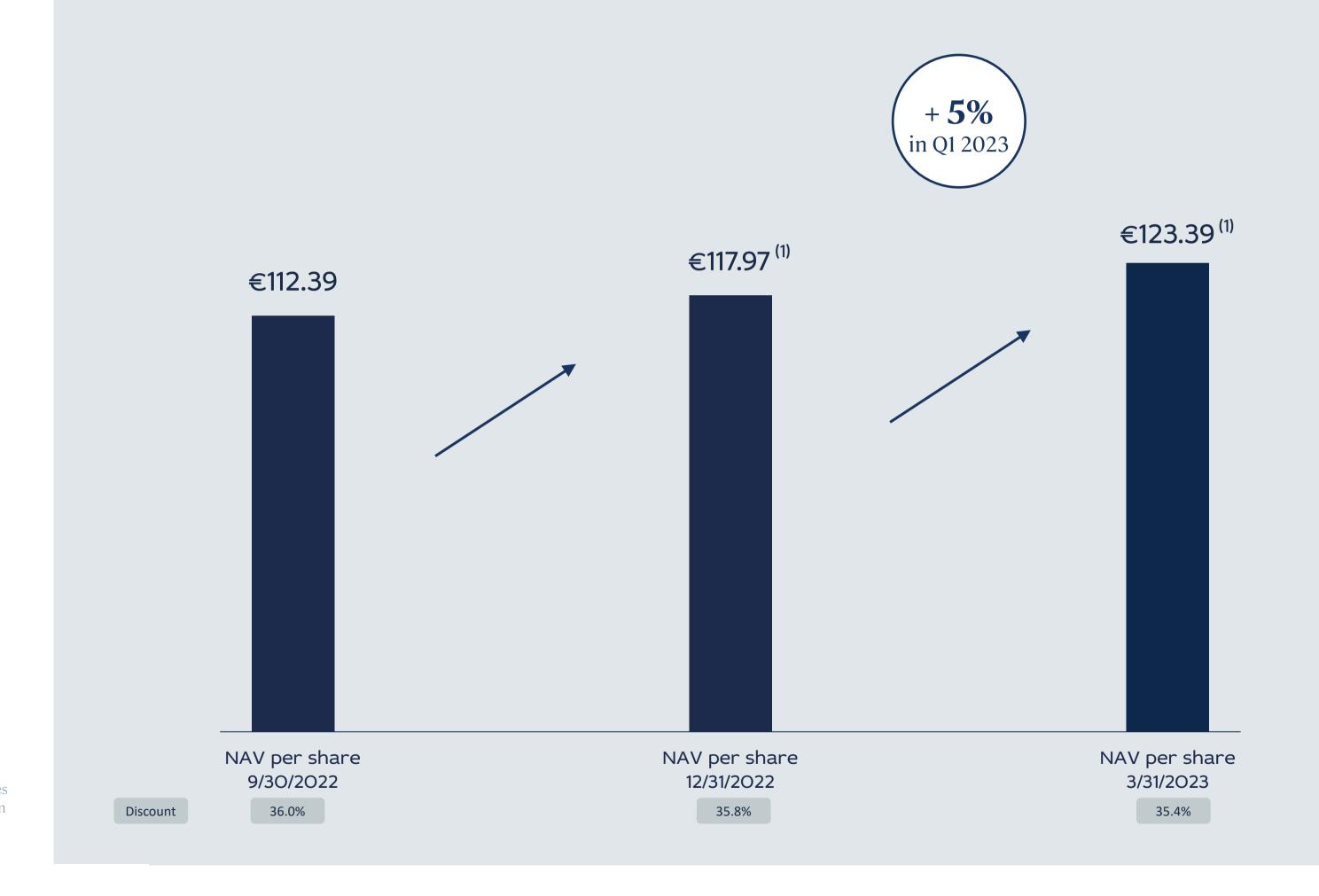
<sup>(2)</sup> Consolidated private assets

<sup>(3)</sup> Excluding share buybacks

<sup>(4)</sup> Subject to approval of GBL's Ordinary General Meeting on May 4, 2023

## NAV per share evolution

Following NAV per share growth in Q4 2022, continued positive momentum in Q1 2023



<sup>(1)</sup> Pro forma for the cancellation of 6.3m treasury shares approved at GBL's Extraordinary General Meeting on May 4, 2023

## Our ongoing commitment to shareholders

## Delivering meaningful growth

Share buybacks: approval<sup>(2)</sup> of a sixth envelope FY 2023 €500m dividend communication to be made at the HY 2023 results publication<sup>(1)</sup>, as is customary

<sup>(2)</sup> Approval by the Board of Directors on March 9, 2023

## 2023 & beyond: delivering meaningful growth



- Attractive shareholder returns
- Priorities of GBL's teams
  - active monitoring of the current portfolio
  - development of recently-acquired businesses
  - assessment of new opportunities
- Sustained financial discipline
- Ongoing commitment to our ESG initiatives



#### For more information:

Xavier Likin Chief Financial Officer Tel: +32 2 289 17 72 xlikin@gbl.be Alison Donohoe Head of Investor Relations Tel: +32 2 289 17 64 adonohoe@gbl.be Groupe Bruxelles Lambert ("GBL") is an established investment holding company, with over sixty years of stock exchange listing and a net asset value of €18.6bn at the end of March 2023. As a leading and active investor in Europe, GBL focuses on long-term value creation with the support of a stable family shareholder base. As a responsible company and investor, GBL perceives ESG factors as being inextricably linked to value creation.

GBL aims to grow its diversified high-quality portfolio of listed, private and alternative investments.

GBL is focused on *delivering meaningful growth* by providing attractive returns to its shareholders through a combination of growth in its net asset value, a sustainable dividend and share buybacks.

GBL is listed on Euronext Brussels (Ticker: GBLB BB; ISIN code: BE0003797140) and is included in the BEL20 index.

The definitions of alternative performance indicators and, where applicable, their calculation methods can be found in the glossary available on GBL's website: <a href="https://www.gbl.be/en/glossary">www.gbl.be/en/glossary</a>