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# First achievements toward our mid-term objectives<sup>(1)</sup>

#### Private assets: ongoing value creation

#### + €438m

reinforcing the portfolio shift to this asset class

- Direct private assets + €225m
- Indirect private assets + €212m (GBL|CAPITAL)

#### Listed assets: sizeable disposals

#### €2.4bn(2)

generating capital gains<sup>(3)</sup> of over

- securing a major portion of the dividend for the next three years
- supporting the portfolio shift toward private assets

#### Dividend per share: higher base for growth

Material increase:

+ 82% to €5.00<sup>(4)</sup>

- enhanced base for steady growth in subsequent years
  - attractive yield: 7.6%(5)

#### Share buybacks: favoring NAV per share growth

Share buybacks:

€292m

Stable NAV per share:

€113.30<sup>(6)</sup>

augmented by share cancellations

#### Balance sheet<sup>(7)</sup>: solid for future investments

Liquidity profile:

€5.1bn

LTV:

3.0%(8)

<sup>(1)</sup> Information on GBL's mid-term outlook (2024-2027) can be found in the Strategic Update presentation in the "Investors" section of www.gbl.com

<sup>(2)</sup> Stake reductions: (i) adidas: from 7.6% to 3.5% in FY 2024, while remaining one of the largest shareholders; (ii) SGS: from 19.1% to 14.6% in March 2025, while remaining the #1 shareholder. GBL continues to support each company, its management

<sup>(3)</sup> In accordance with IFRS 9, capital gains (losses) do not impact GBL's net result

<sup>(4)</sup> Announced at the HY 2024 results presentation; Payable in FY 2025 for FY 2024, as is customary, subject to approval at GBL's General Shareholders' Meeting

<sup>(5)</sup> Based on GBL's share price of €66.05 as at December 31, 2024

<sup>(6)</sup> Based on 138.4m shares as at December 31, 2024; The cancellation of 8.3m treasury shares was approved at GBL's Extraordinary General Meeting of May 2, 2024

<sup>(7)</sup> As at December 31, 2024

<sup>(8) 0.0%</sup> as at March 7, 2025



# Strong operational & stock market performances

Listed assets
(60% of the portfolio)

Top 4 assets represent 90% of the listed asset portfolio

✓ Successful start toward mid-term objectives





- (1) Mid-term objectives through 2027
- (2) Adjusted operating income margin
- (3) Acquisitions over 2024 through February 1, 2025
- (4) Currency neutral
- (5) Proposed for FY 2024, payable in FY 2025



# Proven agility

Listed assets
(60% of the portfolio)

Top 4 assets represent 90% of the listed asset portfolio

▲ Agility and speed of action to support performance





<sup>(1)</sup> Mainly in US, China and Travel Retail Asia

<sup>(2)</sup> Ending December 31, 2024

<sup>(3)</sup> Organic Profit from Recurring Operations ("PRO")



# Focus on strategy execution

Listed assets
(60% of the portfolio)

Valuation recovery potential with successful strategy implementation



#### concentrix

NAV €365m<sup>(1)</sup> as at 12/31/2024

- Solid FY 2024: new solutions account for a larger share of revenues, reflecting the group's agility, notably in the context of AI
- Investments ongoing to further strengthen the offering and market positioning to drive long-term growth
- Webhelp integrated ahead of schedule
- Sizeable<sup>(2)</sup> free cash flow expected in FY 2025

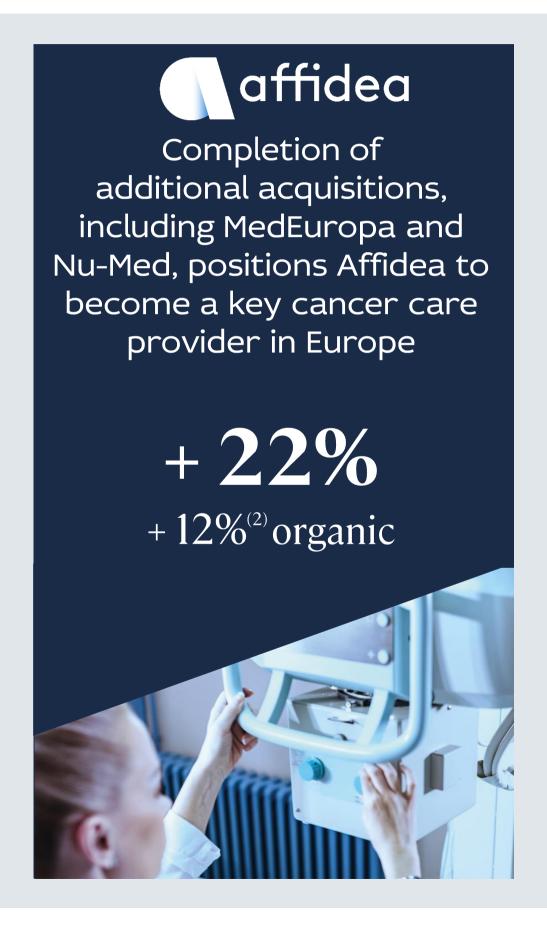




# + **13%**<sup>(1)</sup> FY 2024 Sales

## Strong overall performance

Direct private assets (22% of the portfolio)



# Sancptis Continued internationalization with entry into Spain

raising to 6 the number of

countries of operation

+ 16%<sup>(3)</sup>
+ 11%<sup>(3)</sup> organic



## MOVIM.2

Difficult context for the bicycle sector and a one-off quality issue which is being addressed with utmost attention

stable



(3) Includes estimated annualization of

(2) Like-for-like growth, excluding impact

of acquisitions done in the latest period

(1) Consolidated private assets

and Covid-19 testing



# Overall value creation from direct private assets: +€225m<sup>(1)</sup>

affidea

Sanoptis

MOVMN.2

Value evolution in FY 2024

NAV at end FY 2024

**Multiple of Invested Capital**<sup>(2)</sup>

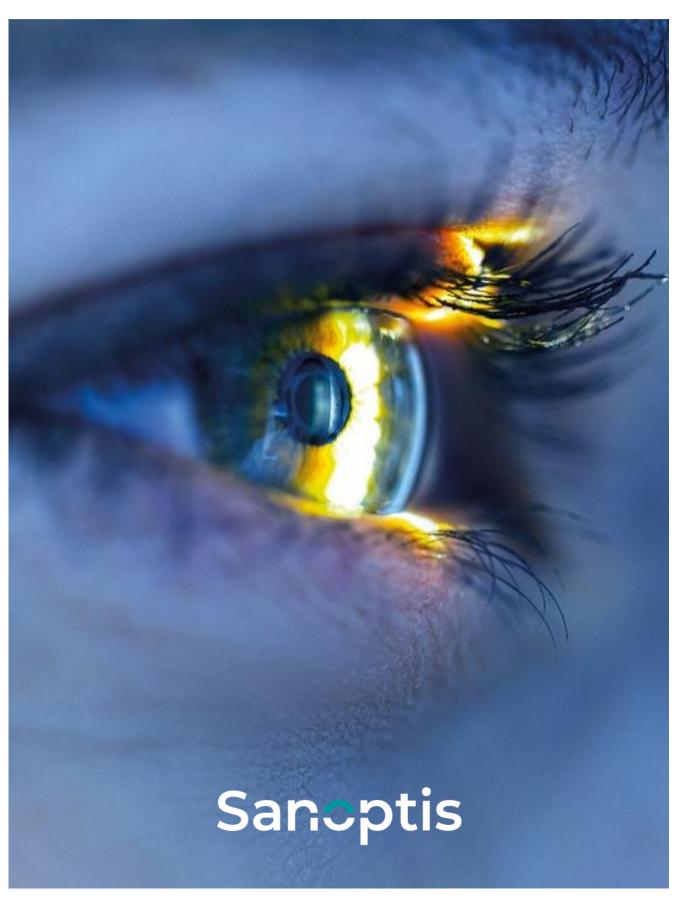








# Sanoptis: successful capital raise to accelerate growth initiatives



## Sanoptis

- Entered into a partnership<sup>(1)</sup> with Carlyle through a €250m capital raise in preferred equity
- The partnership and additional capital will accelerate the platform's identified growth initiatives and buy-and-build strategy by:
  - continuing to expand its European footprint through value-accretive acquisitions and greenfields
  - investing further in the latest technologies and treatments, strengthening the company's leading position in innovation
- Carlyle's solid track record in healthcare further underpins the value of the Sanoptis platform

GBL will remain:	CARLYLE will:
- the majority shareholder of Sanoptis (both in economic ownership and voting rights)	<ul> <li>invest €250m of preferred equity</li> <li>be represented on the</li> <li>Board of Directors with 1 seat</li> </ul>

(1) Agreement signed March 11, 2025



#### GBL CAPITAL

(18% of the portfolio)

## Value creation +€212m

#### Solid performance:

- significant value creation
- sizeable distributions
- €85m contribution to GBL's cash earnings
   vs. €3m FY 2023

# Strategy renewal, with investments that:

- are typically up to €50m
- diversify the portfolio
- generate cash
- contribute to GBL's dividends

€m	NAV 12/31/2023	Investments	Distributions	Value creation	Other	NAV 12/31/2024
Funds	1,644	119	(482)	195	-	1,477
Co-investments	1,009	(9)	(1)	9	-	1,008
Sienna branded funds & co-investments	297	(67)	(4)	8	-	234
Other (GBL Capital cash & working capital)	-	22	-	-	1	23
Total	2,951	65	(487)	212	1	2,743

# NAV per share evolution

# NAV per share

#### Listed assets:

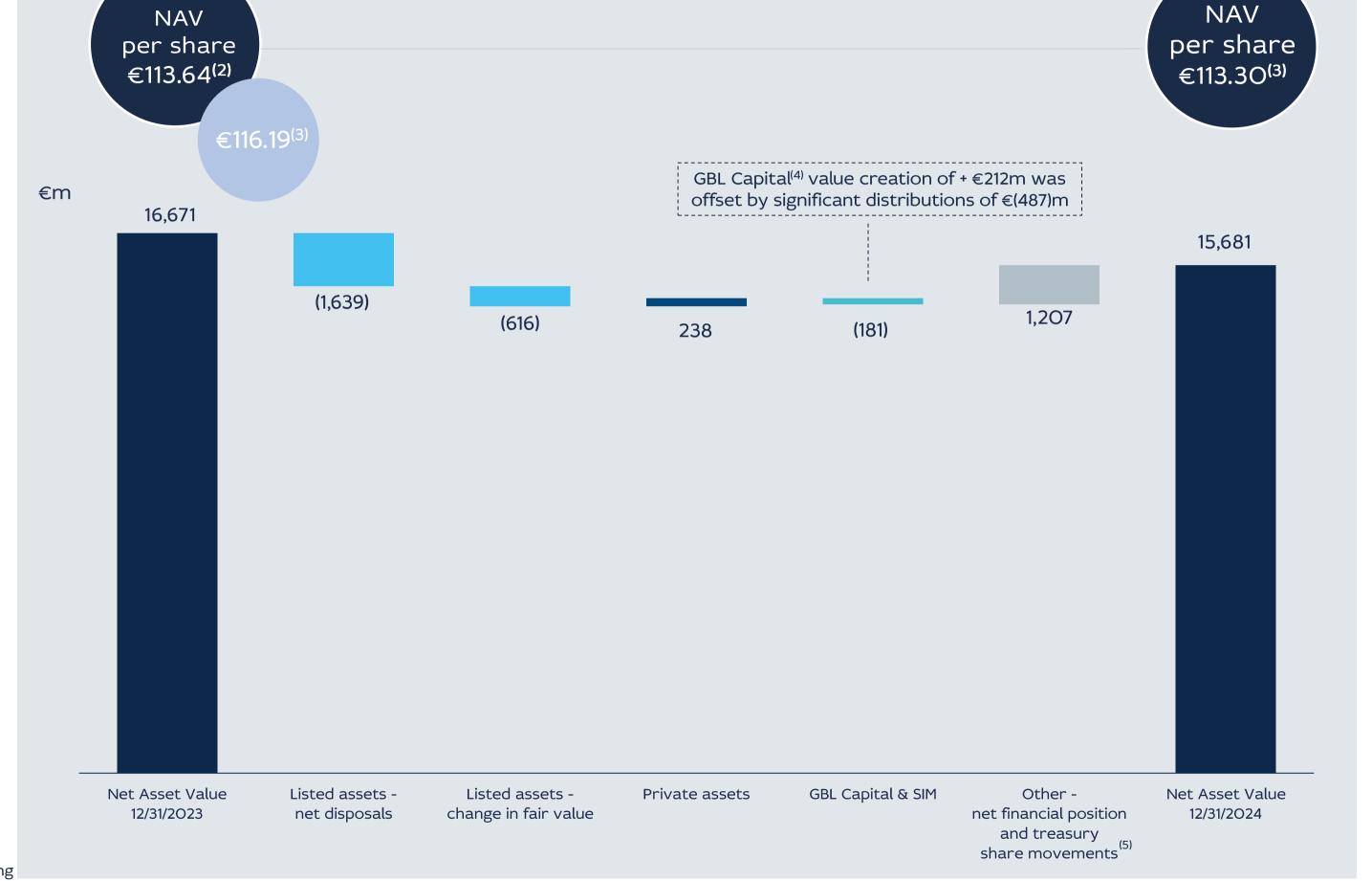
- Net disposals to support value crystallization and the portfolio shift to private assets:
  - adidas disposals of €(1.7)bn
     to benefit from the share price rebound
- Fair value evolution:
  - share price gains of SGS and adidas were offset by the evolutions of Pernod Ricard, Umicore and Concentrix

#### Direct private assets:

- Value creation: + €225m<sup>(1)</sup>

#### Indirect private assets (GBL Capital):

Value creation of + €212m,
 more than compensated by
 significant distributions of €(487)m



<sup>(1)</sup> Affidea + €281m, Sanoptis + €140m, Canyon - €211m, Voodoo + €15m and Parques Reunidos + €0m

<sup>(2)</sup> Based on 146.7 shares

<sup>(3)</sup> Based on 138.4m shares following the cancellation of 8.3m treasury shares approved at GBL's Extraordinary General Meeting of May 2, 2024

<sup>(4)</sup> Details on page 12

<sup>(5)</sup> Includes the FY 2023 dividend distribution

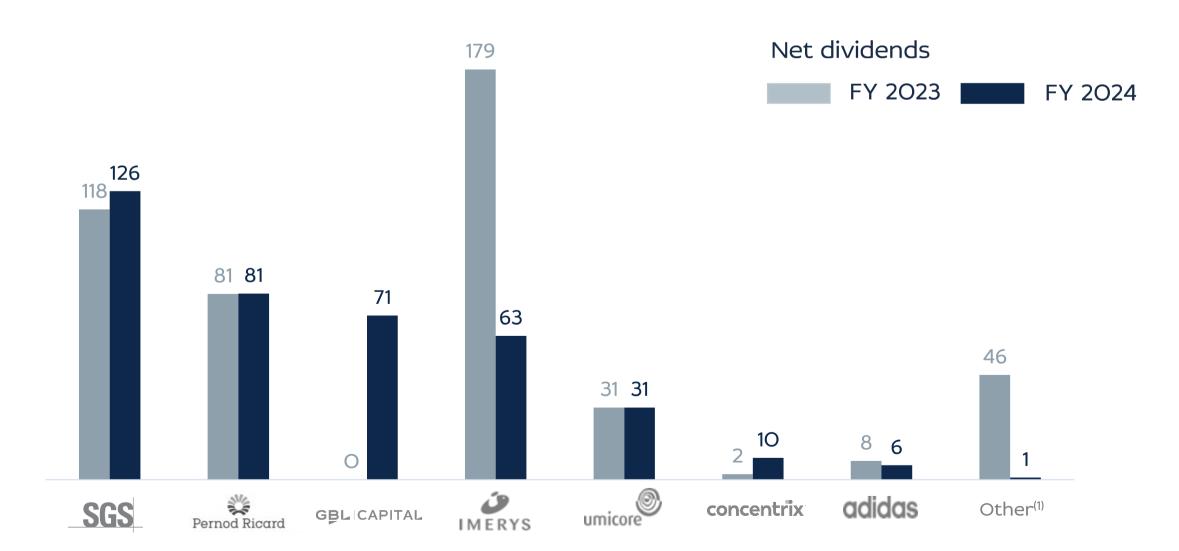




# Resilient cash earnings of €336m

Lower net dividends from investments mainly reflecting:

- an exceptional dividend from Imerys in FY 2023 (€109m)
- the Holcim exit during FY 2023 (€34m)
- a significant contribution of €85m from GBL Capital in FY 2024 vs. €3m for FY 2023



In€m	FY 2023	FY 2024	Δ
Net dividends from investments	465	389	(76)
Listed and private assets	465	317	(147)
GBL Capital	-	71	+ 71
Interest income (expenses)	(25)	(10)	+ 15
GBL Capital interest income	3	13	+ 10
Other interest income (expenses)	(29)	(23)	+ 5
Other financial income (expenses)	27	11	(17)
Other operating income (expenses)	(53)	(55)	(2)
Gains (losses) on disposals, impairments and reversal of non-current assets	-	2	+ 2
Taxes	(0)	(0)	+ O
Cash earnings	414	336	(78)

<sup>(1)</sup> FY 2023 includes Holcim, GEA and Mowi (GBL exited these names during the year while keeping a residual stake in GEA) as well as TotalEnergies, among others; FY 2024 includes the residual stake in GEA (valued at €5m as at December 31, 2024) and TotalEnergies, among others



### **Consolidated net result of €132m**

FY 2024 consolidated net result of €132m, compared to €1,723m for FY 2023, fundamentally from a lower contribution from the operating companies, primarily due to deconsolidation of Webhelp following its combination with Concentrix in FY 2023

# Very strong balance sheet

At end December 2024:

- LTV: 3.0%

- Liquidity profile: €5.1bn

#### **Consolidated net result**

In€m	FY 2023	FY 2024	Δ
Cash earnings	414	336	(78)
Mark to market and other non-cash items	100	(41)	(142)
Operating companies	1,211	(186)	(1,397)
GBL Capital & SIM	199	183	(16)
Eliminations, capital gains, impairments and reversals	(201)	(159)	+ 42
Consolidated net result	1,723	132	(1,591)

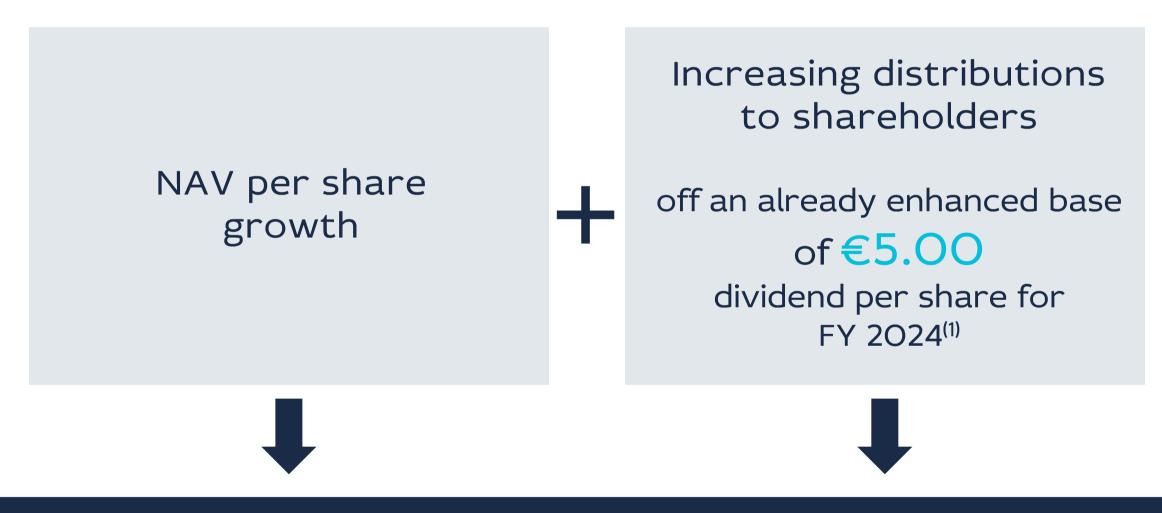




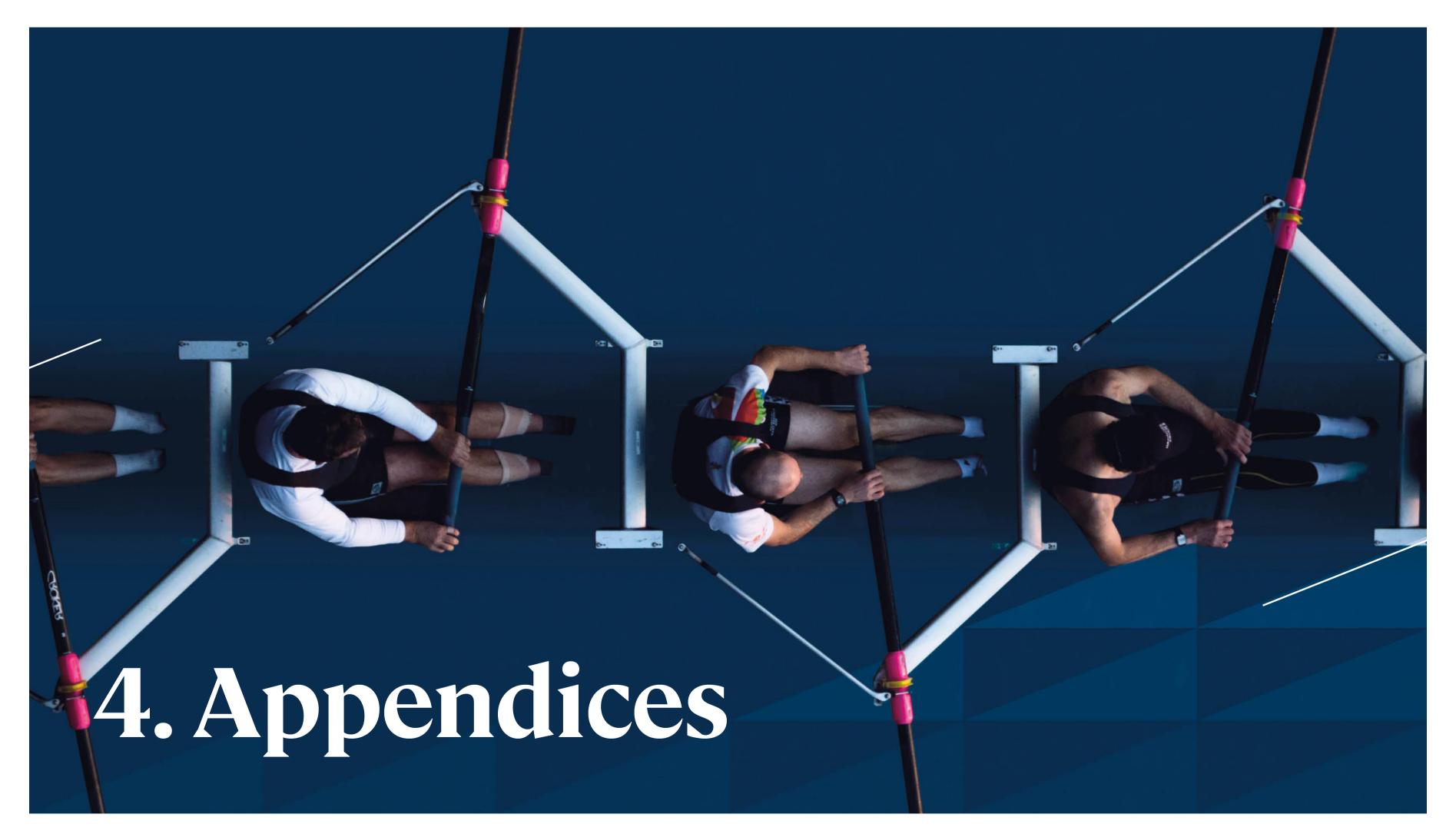


# Committing to double digit TSR, driven by NAV per share growth and attractive shareholder distributions

## Mid-term Outlook (2024-2027)



Double-digit TSR per annum<sup>(2)</sup>





# Highly-diversified portfolio for growth and resilience

Thanks to active portfolio rotation, GBL's portfolio is concentrated, yet well diversified

	Listed						Direct private					Indirect private	
	SGS	Pernod Ricard Créateurs de conivialité	adidas	IMERYS	umicore	concentrix	Other <sup>(1)</sup>	affidea	Sanoptis	иочил.2	Voodoo	Parques Reunidos PASSION PRO LITINATE	GBLICAPITAL
HQ	•						* * * * * * * * * * * * * * * * * * * *		•				
Sectors	services	consumer	consumer	sustain- ability	sustain- ability	digital	diversified	health- care	health- care	consumer	digital	leisure	diversified
Investment year	2013	2006	2015	1987	2013	2019(2)	-	2022	2022	2021	2021	2019	2013
Equity stake (% of capital)	19%	7%	4%	55%	16%	14%	-	99%	83%	50%(3)	15%	23%	100%
Largest shareholder in 74% of our portfolio				<b>/</b>									
Stake value (€bn)	3.5	1.9	1.5	1.3	0.4	$0.4^{(4)}$	0.2	1.5	1.0	0.3	0.3	0.3	2.7
% of total <sup>(5)</sup>	23%	12%	10%	9%	3%	2%	1%	10%	6%	2%	2%	2%	18%
Market value (€bn)	18	27	43	2	2	3	-						

As of December 31, 2024

Does not include the NAV of Sienna Investment Managers of €137m (< 1% of the group total), as its core activity is third-party asset management

<sup>(1)</sup> Includes Ontex, TotalEnergies and GEA

<sup>(2)</sup> Initial investment was in private company Webhelp, prior to its combination with listed company Concentrix on September 25, 2023

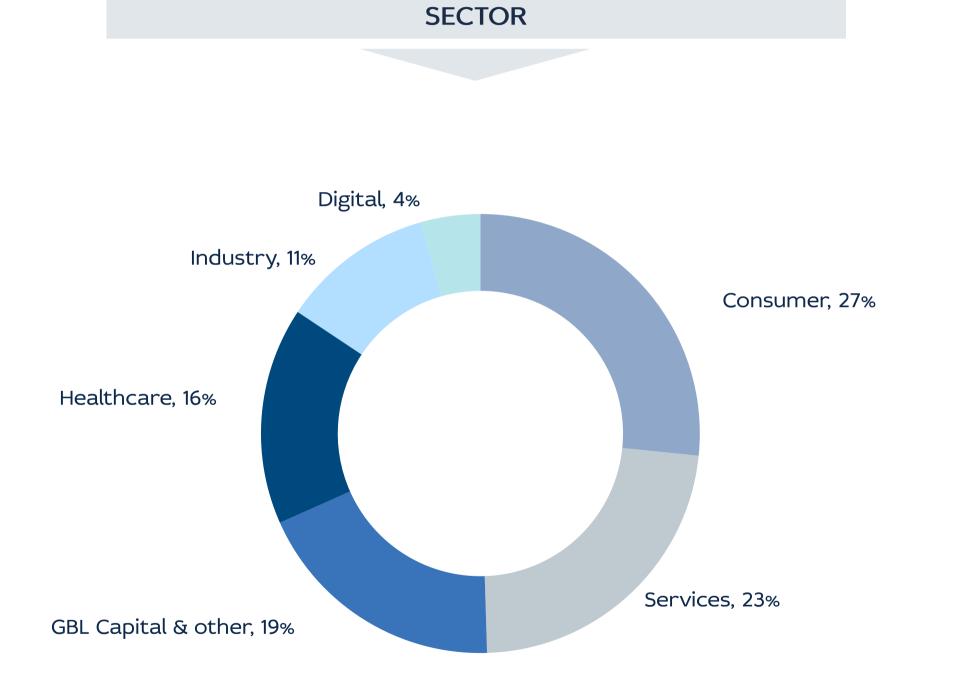
<sup>(3)</sup> GBL's direct ownership, excluding share held by GBL Capital (additional indirect ownership of 1.37%)

<sup>(4)</sup> Of which Concentrix ordinary shares for €365m and Concentrix earn-out shares for €5m, according to deal terms

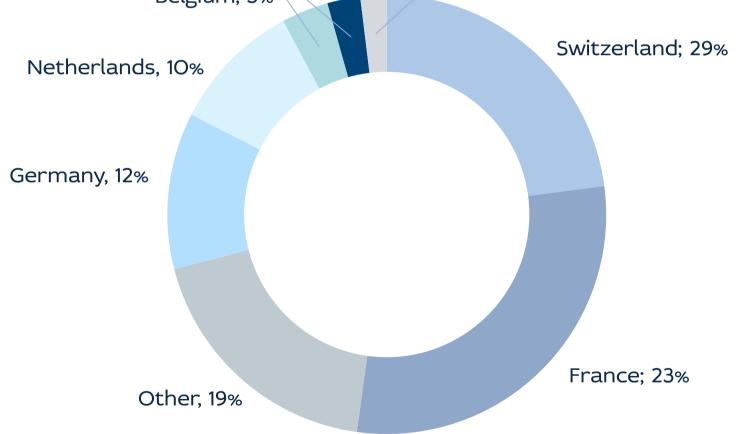
<sup>(5) %</sup> weight of total GBL portfolio



# Diversification in terms of sector and geography



# United States, 2% Spain, 2% Belgium, 3% Switzerland; 29%



21

(1) Company headquarters



## Solid commercial performance

Sienna Investment Managers

(< 1% of the portfolio)







## Delivering innovative solutions with purpose

<sup>(1)</sup> Includes GBL Capital

<sup>(2)</sup> Includes €11m of fees from GBL Capital



# Strategic objectives and priorities

Targeting (i) growth in NAV / share and (ii) increasing distributions to shareholders, leading to double digit TSR p.a. <sup>(1)</sup>								
		2027	target					
	Priorities	Weight (2)	Returns (3)					
<b>1</b> Listed investments	• Actively support companies & opportunistically monetize upside (+ seize new opportunities depending on market conditions)	~50%	High single digits					
<b>Direct private investments</b>	• Seize new opportunities as market re-opens (+ assess potential monetization opportunities in existing portfolio)	~30-35%	Mid teens					
Indirect private investments  GBL Capital (formerly Sienna Capital)	<ul> <li>Continue to roll out strategy, focused on best-in-class PE funds, diversification to GBL's cash flows and recurring dividends</li> </ul>	~15-20%	Mid teens					
Asset management Sienna IM	<ul> <li>Pursue organic development and optimize value of the asset (e.g., economies of scale)</li> </ul>	n.m.	Profitable					

**Financial policy**: grow dividends p.s. from €5.00<sup>(4)</sup> base & continue opportunistic buybacks, while maintaining conservative leverage



# Committing to double digit TSR<sup>(1)</sup>, from redeploying into new investments and attractive return to shareholders<sup>(2)</sup>

### Generating ~€7bn

**Cumulative FY 2024–2027** 

#### ~€2.4bn

Disposals executed (crystallization of adidas & SGS gains) (3)

Subject to market conditions

#### ~€2.6bn

Disposals expected (from listed and private portfolio)

#### ~€1bn

**Cash Earnings** 

#### ~€1bn

Cash upstream from GBL Capital

### Redeploying & returning ~€7bn

Cumulative FY 2024–2027

#### ~€3bn

Reinvestments in new assets

(funded by cost base of disposals,
with priority to private, opportunistic on listed)

#### ~€3bn

Return to shareholders

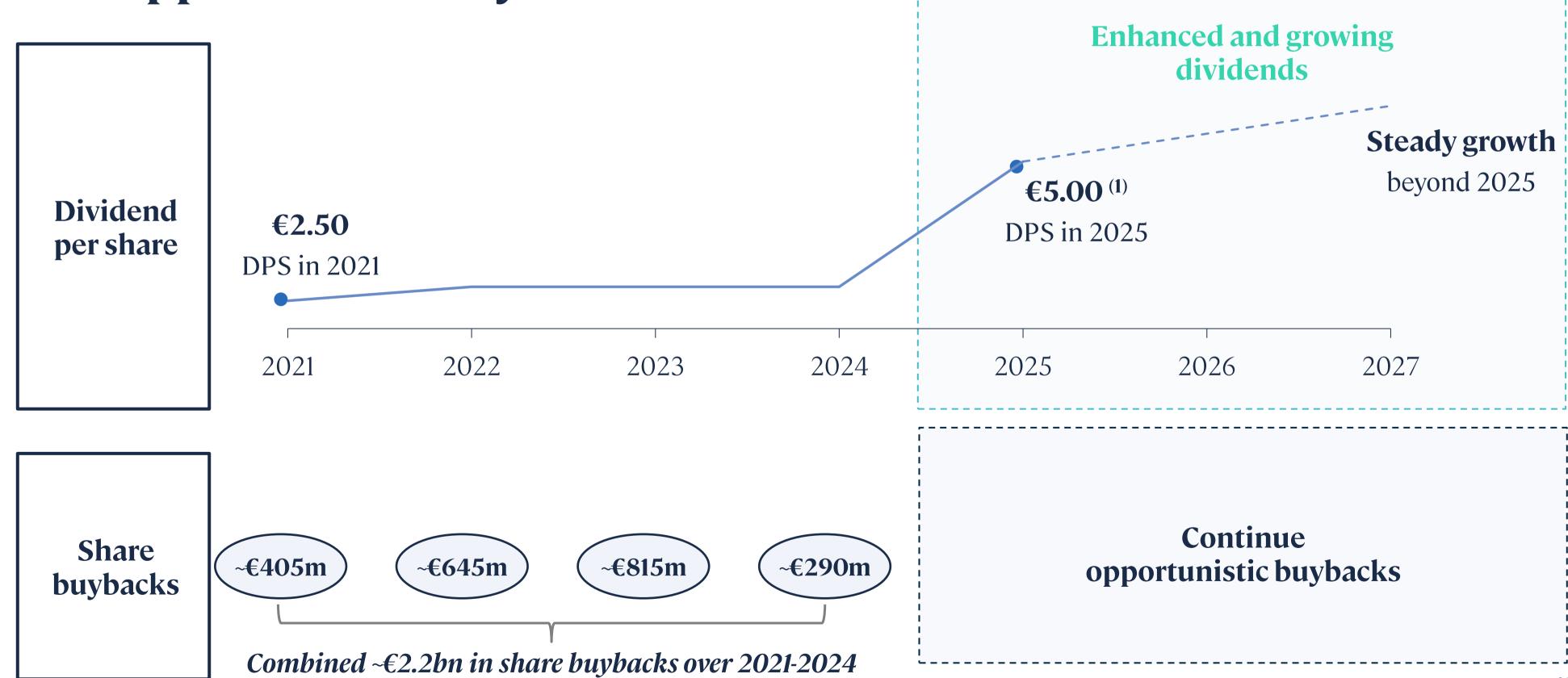
(funded by capital gains and cash earnings, to finance dividends and buybacks)

### ~€1bn

Investments into GBL Capital

# Capital allocation & financial policy

Shareholder returns – Enhanced and growing dividend policy, with opportunistic buybacks





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Groupe Bruxelles Lambert ("GBL") is an established investment holding company, with seventy years of stock exchange listing and a net asset value of €15.7bn at the end of December 2024.

As a leading and active investor in Europe, GBL focuses on long-term value creation with the support of a stable family shareholder base.

GBL aims to grow its diversified high-quality portfolio of listed, direct private and indirect private investments.

GBL is focused on *delivering meaningful growth* by providing attractive returns to its shareholders through a combination of growth in its net asset value per share, a sustainable dividend and share buybacks.

GBL is listed on Euronext Brussels (Ticker: GBLB BB; ISIN code: BE0003797140) and is included in the BEL20 index.

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